

# Capital IQ

## Companies with Operations in Foreign Countries

Business Library

Haskayne School of Business

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There are 2 methods to identify companies with operations in foreign countries.

1. Screen with assets from geographic segments
2. Screen for countries or regions mentioned in the company description

Use Capital IQ's screening function to identify countries or regions where companies have operations.

The screenshot displays the S&P Capital IQ website interface. At the top, the logo "S&P CAPITAL IQ" is visible next to a search bar containing the text "Search Companies, People, Funds, and More...". Below the search bar is a navigation bar with tabs for "My Capital IQ", "Companies", "Markets", "Screening", "Charting", "Coverage", and a settings icon. The "Screening" tab is highlighted with a yellow circle. A dropdown menu is open under "Screening", showing options: "Companies" (highlighted with a yellow circle), "Quick Screener", "Equities", "Fixed Income", "Key Developments", "People", "Transactions", and "Saved Screens". To the left of the main content area is a sidebar with sections: "Idea Generation" (containing "Getting Started Screens" and "Idea Generation Screens"), "Targeting" (containing "Find Buyers or Investors" and "Find Limited Partners"), "Tasks" (containing "Watch Lists"), "My Profile" (containing "Downloads", "Settings", "Profile", "Start Page", "Enable Auto Login", and "User Directory"), and "Capital IQ Forums". The main content area features a "Reporting" section with "Screening Reports" and "Comparable Analysis" (containing "Create - Companies", "Create - Transactions", and "Create - Fixed Income"). Below this is a "Market Overview" section with tabs for "World", "US", "Europe", "Asia", "Rates", and "Currencies". The "US" tab is selected, showing a line chart for the "Dow Jones Industrial Average (^DJI) - Index Value" with a high of 12,890.46 and a low of 11,200.00. The chart shows a peak at 12,800.00. To the right of the chart, there are news snippets, including one about a "Popular Bailout Deal; PM" and another about "Noble-L Israel".

There are numerous criteria that may be applied to screen or filter companies. Apply as many criteria as required to identify the companies that meet specifications.

## Company Screening

Screening

3

Settings

Items

<< Go to Old Screen Builder

Screen For:
☒ Companies
☐ Equities
☐ Fixed Income
☐ Key Devs
☐ People
☐ Transactions

View Criteria

Customize Display Columns

Quick Screener

Saved Screens

Idea Generation

Preview Results <<

Search:

Add to Screen

Criteria [Expand All](#) / [Collapse All](#)

<div>My Links</div> <div>My Links</div> <div> <div>Activist Investor Activity</div> <div>Financial Statements</div> <div>Saved Criteria</div> <div>Saved Formulas</div> <div>Saved Screens</div> </div> <div>Most Used</div> <div> <div>Geographic Locations</div> <div>Industry Classifications</div> <div>Business Descriptions</div> <div>Analyst Coverage</div> <div>Professional Job Functions</div> <div>Specialties</div> </div>	<div>Equity Details</div> <div> <div>Dates</div> <div>Valuation</div> <div>Security Type</div> <div>Security Features</div> <div>Exchanges</div> <div>Exchange Country</div> <div>Indices</div> <div>Index Values</div> <div>Dividends &amp; Splits</div> <div>Currency</div> <div>S&amp;P Equity Rankings</div> </div> <div>Corporate Actions</div> <div> <div>Investment/Transaction History</div> <div>Bankruptcies</div> <div>Filings</div> </div> <div>Takeover Defenses</div> <div> <div>Takeover Defenses</div> <div>Statistics</div> <div>Corporate Governance</div> <div>Corporate Governance Statistics</div> <div>State Laws</div> <div>State Laws Statistics</div> <div>State of Incorporation</div> </div> <div>Company Ownership</div> <div> <div>Company Ownership</div> <div>Insider Ownership</div> <div>Public Holders</div> </div> <div>Investor Activism</div> <div> <div>Campaign Dates</div> <div>Campaign Objectives</div> <div>Campaign Tactics</div> <div>Activist Investor Activity</div> <div>Activist Investor Ownership</div> </div>	<div>Person Details</div> <div> <div>Biographies</div> <div>Notes</div> <div>Age</div> <div>Locations</div> <div>Companies Covered</div> </div> <div>Ownership</div> <div> <div>Compensation</div> <div>Options</div> <div>Ownership Positions</div> </div> <div>Education</div> <div> <div>Degrees</div> <div>Graduation Year</div> <div>Colleges/Universities</div> <div>Majors</div> </div> <div>Employment/Board</div> <div> <div>Professional Job Functions</div> <div>Board Job Functions</div> <div>Committees</div> <div>Professional Types</div> <div>Titles</div> <div>Specialties</div> </div> <div>Targeting Engine</div> <div> <div>Find Buyers or Investors</div> <div>Find Limited Partners</div> </div> <div>Investment Criteria / PE Funds</div> <div> <div>Industries of Interest</div> <div>Geographies of Interest</div> <div>Bite Sizes</div> <div>Company Stages</div> <div>Transaction Types</div> <div>Private Equity Funds</div> </div>	<div>General Transaction Details</div> <div> <div>Dates</div> <div>Descriptions</div> <div>Pre-Deal/Post-Deal Comments</div> <div>Types</div> <div>Status</div> <div>Primary Features</div> <div>Valuations</div> <div>Advisors and Fees</div> <div>Related Transactions</div> </div> <div>M&amp;A Details</div> <div> <div>Dates</div> <div>Valuations</div> <div>Features</div> <div>Target Security Types</div> <div>Target Security Details</div> <div>Consideration Offered</div> <div>Consideration Details</div> <div>Deal Conditions</div> <div>Deal Responses</div> <div>Deal Attitude</div> <div>Deal Approach</div> </div> <div>Buyback Details</div> <div> <div>Dates</div> <div>Valuations</div> <div>Features</div> </div> <div>Spin-off/Split-off Details</div> <div> <div>Dates</div> <div>Valuations</div> <div>Features</div> <div>Conditions</div> </div> <div>Private Placement Details</div> <div> <div>Dates</div> <div>Valuations</div> </div>
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As an example we will identify oil and gas exploration companies based in Canada with operations in Brazil, Colombia, Argentina or Venezuela.

Select geography for the primary (home) companies, i.e. in this example, Canadian companies.

Criteria <a href="#">Expand All</a> / <a href="#">Collapse All</a>			
<b>My Links</b> My Links Activist Investor Activity Financial Statements Saved Criteria Saved Formulas Saved Screens Most Used Geographic Locations Industry Classifications Business Descriptions Analyst Coverage Professional Job Functions Specialties	<b>Equity Details</b> Dates Valuation Security Type Security Features Exchanges Exchange Country Indices Index Values Dividends & Splits Currency S&P Equity Rankings	<b>Person Details</b> Biographies Notes Age Locations Companies Covered <b>Ownership</b> Compensation Options Ownership Positions	<b>General Transaction Details</b> Dates Descriptions Pre-Deal/Post-Deal Comments Types Status Primary Features Valuations Advisors and Fees Related Transactions
<b>Company Details</b> Industry Classifications <b>Geographic Locations</b> Business Descriptions Products Company/Strategy Notes Status Ownership Status Company Type Company Statistics Business Relationships Most Recent Auditor No. of Analysts Analyst Coverage	<b>Corporate Actions</b> Investment/Transaction History Bankruptcies Filings	<b>Education</b> Degrees Graduation Year Colleges/Universities Majors	<b>M&amp;A Details</b> Dates Valuations Features Target Security Types Target Security Details Consideration Offered Consideration Details Deal Conditions Deal Responses Deal Attitude Deal Approach
<b>Financial Information</b> Financial Statements Industry Specific Financials Stock Performance/Volume Data Explorers Valuation Multiples Operating Metrics & Ratios Estimates Business Segments	<b>Takeover Defenses</b> Takeover Defenses Statistics Corporate Governance Corporate Governance Statistics State Laws State Laws Statistics State of Incorporation	<b>Employment/Board</b> Professional Job Functions Board Job Functions Committees Professional Types Titles Specialties	<b>Buyback Details</b> Dates Valuations Features
	<b>Company Ownership</b> Company Ownership Insider Ownership Public Holders	<b>Targeting Engine</b> Find Buyers or Investors Find Limited Partners	<b>Spin-off/Split-off Details</b> Dates Valuations Features Conditions
	<b>Investor Activism</b> Campaign Dates Campaign Objectives Campaign Tactics Activist Investor Activity Activist Investor Ownership	<b>Investment Criteria / PE Funds</b> Industries of Interest Geographies of Interest Bite Sizes Company Stages Transaction Types Private Equity Funds	<b>Private Placement Details</b> Dates Valuations

Expand geographic regions to select the correct “country of domicile”, then click on “Add Criteria”

## Company Screening

Screening 3 Settings Items << Go to Old Screen Builder

Screen For: ☒ Companies ☐ Equities ☐ Fixed Income ☐ Key Devs ☐ People ☐ Transactions

View Criteria Customize Display Columns Quick Screener Saved Screens Idea Generation Preview Results <<

Search: Search or add data points and formulas ... Add to Screen

Screening Criteria: Geographic Locations

City: (OR)  
Zip/Postal Code: (OR)

Search Geographic Locations: Search Clear Export Tree Postal Code Mapping

- ☐ Africa / Middle East
- ☐ Asia / Pacific
- ☐ Europe
- ☐ Latin America and Caribbean
- ☐ United States and Canada
  - ☒ Canada
  - ☐ United States of America

☒ Search by Headquarters Only  
☐ Exclude results matching the above criteria.

Order: 1 Type: ☒ New ☐ OR ☐ AND ☒ Automatically calculate results

Add Criteria

Next, select the industry sector by clicking on “Industry Classifications”.

Criteria <a href="#">Expand All</a> / <a href="#">Collapse All</a>		
<b>My Links</b> <b>My Links</b> <a href="#">Activist Investor Activity</a> <a href="#">Financial Statements</a> <a href="#">Saved Criteria</a> <a href="#">Saved Formulas</a> <a href="#">Saved Screens</a> <b>Most Used</b> <a href="#">Geographic Locations</a> <a href="#">Industry Classifications</a> <a href="#">Business Descriptions</a> <a href="#">Analyst Coverage</a> <a href="#">Professional Job Functions</a> <a href="#">Specialties</a>	<b>Equity Details</b> <a href="#">Dates</a> <a href="#">Valuation</a> <a href="#">Security Type</a> <a href="#">Security Features</a> <a href="#">Exchanges</a> <a href="#">Exchange Country</a> <a href="#">Indices</a> <a href="#">Index Values</a> <a href="#">Dividends &amp; Splits</a> <a href="#">Currency</a> <a href="#">S&amp;P Equity Rankings</a>	<b>Person Details</b> <a href="#">Biographies</a> <a href="#">Notes</a> <a href="#">Age</a> <a href="#">Locations</a> <a href="#">Companies Covered</a>
<b>Company Details</b> <b>Industry Classifications</b> + <a href="#">Geographic Locations</a> <a href="#">Business Descriptions</a> <a href="#">Products</a> <a href="#">Company/Strategy Notes</a> <a href="#">Status</a> <a href="#">Ownership Status</a> <a href="#">Company Type</a> <a href="#">Company Statistics</a> <a href="#">Business Relationships</a> <a href="#">Most Recent Auditor</a> <a href="#">No. of Analysts</a> <a href="#">Analyst Coverage</a>	<b>Corporate Actions</b> <a href="#">Investment/Transaction History</a> <a href="#">Bankruptcies</a> <a href="#">Filings</a>	<b>Ownership</b> <a href="#">Compensation</a> <a href="#">Options</a> <a href="#">Ownership Positions</a>
	<b>Takeover Defenses</b> <a href="#">Takeover Defenses</a> <a href="#">Statistics</a> <a href="#">Corporate Governance</a> <a href="#">Corporate Governance Statistics</a> <a href="#">State Laws</a> <a href="#">State Laws Statistics</a> <a href="#">State of Incorporation</a>	<b>Education</b> <a href="#">Degrees</a> <a href="#">Graduation Year</a> <a href="#">Colleges/Universities</a> <a href="#">Majors</a>
	<b>Company Ownership</b>	<b>Employment/Board</b> <a href="#">Professional Job Functions</a> <a href="#">Board Job Functions</a> <a href="#">Committees</a> <a href="#">Professional Types</a> <a href="#">Titles</a> <a href="#">Specialties</a>
		<b>Targeting Engine</b>

Expand industry sectors to select the relevant industry, then click on “Add Criteria”

You may also search for the appropriate industry sector using keywords.

1 Geographic Locations: Canada (Primary) 109636 Edit X Options

Search: Add to Screen

Sort by: Company Name ASC View: Top 50000 of 109636 View Results >>

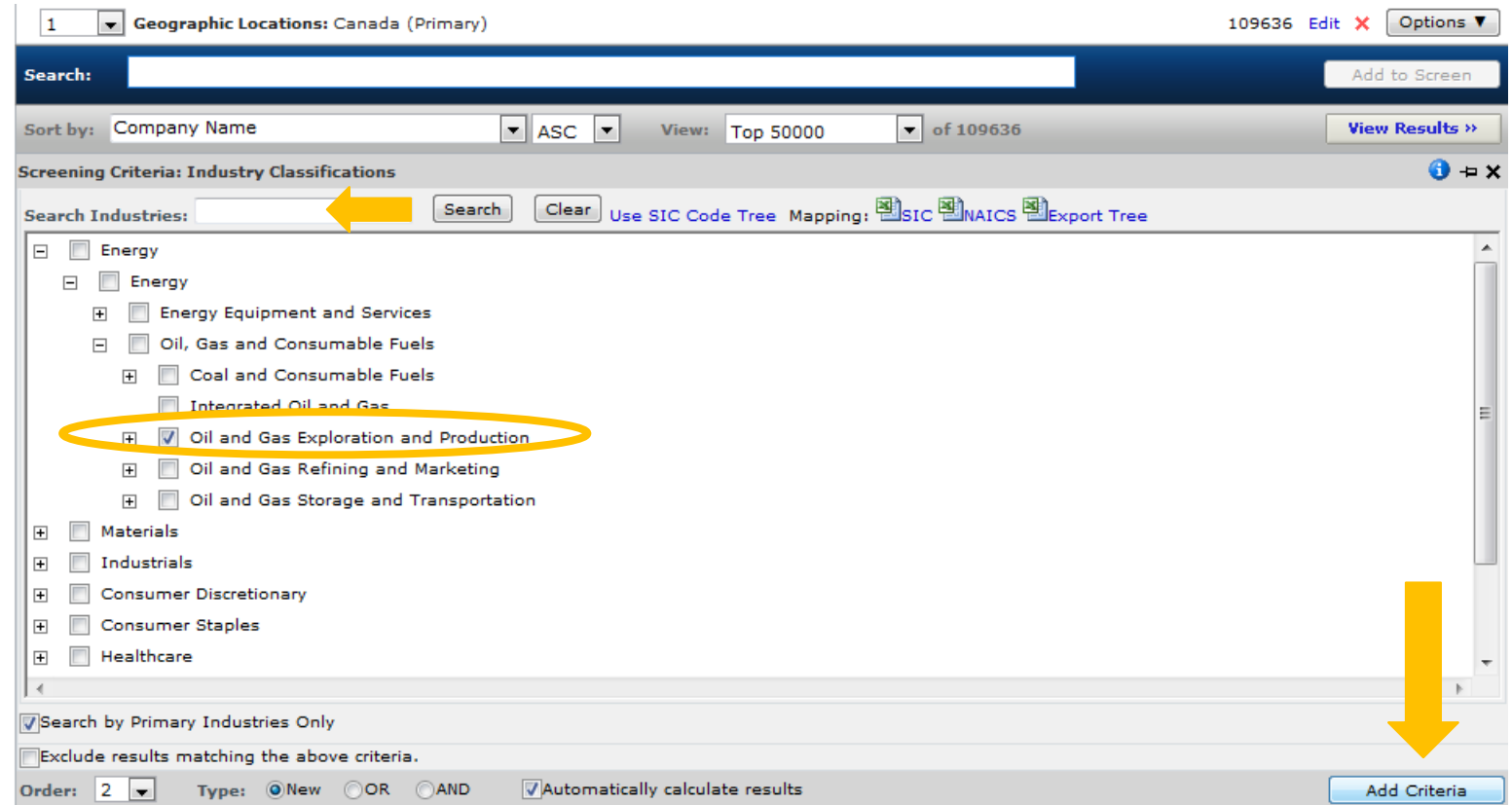
Screening Criteria: Industry Classifications

Search Industries: Search Clear Use SIC Code Tree Mapping: SIC NAICS Export Tree

- Energy
  - Energy
    - Energy Equipment and Services
    - Oil, Gas and Consumable Fuels
      - Coal and Consumable Fuels
      - Integrated Oil and Gas
      - ☒ Oil and Gas Exploration and Production
      - Oil and Gas Refining and Marketing
      - Oil and Gas Storage and Transportation
- Materials
- Industrials
- Consumer Discretionary
- Consumer Staples
- Healthcare

☒ Search by Primary Industries Only  
☐ Exclude results matching the above criteria.

Order: 2 Type: New OR AND ☒ Automatically calculate results Add Criteria

A screenshot of a software interface for selecting industry criteria. The interface shows a hierarchical tree of industry categories. The 'Oil and Gas Exploration and Production' category is selected and highlighted with a yellow oval. A yellow arrow points to the 'Search Industries' input field. Another yellow arrow points to the 'Add Criteria' button at the bottom right. The interface also includes a search bar, sorting options, and a list of other industry categories like Energy, Materials, Industrials, Consumer Discretionary, Consumer Staples, and Healthcare.



You may limit the search to publicly traded companies.

Click on “Company Type” to display a drop down list of company types. Select “Public Company” and add it to the Selected items area. Click on “Add Criteria”.

Sort by: Company Name ASC View: All Results of 3278 View Results >>

Screening Criteria: Company Type

Available Items: List Alphabetically

- All Investment Firms
- Public and Private Companies
- Private Investment Firm
- Financial Service Investment Arm
- Corporate Investment Arm
- Public Investment Firm
- Private Company
- Private Company With Public Debt

Selected Items:

- Public Company

Exclude results matching the above criteria.

Order: 1 Type: ☒ New ☐ OR ☐ AND ☒ Automatically calculate results Add Criteria

Criteria Expand All / Collapse All

My Links	Equity Details	Person Details	General Transaction Details
<b>My Links</b> <ul style="list-style-type: none"><li>Activist Investor Activity</li><li>Financial Statements</li><li>Saved Criteria</li><li>Saved Formulas</li><li>Saved Screens</li></ul> <b>Most Used</b> <ul style="list-style-type: none"><li>Geographic Locations</li><li>Industry Classifications</li><li>Business Descriptions</li><li>Analyst Coverage</li><li>Professional Job Functions</li><li>Specialties</li></ul>	<b>Dates</b> <ul style="list-style-type: none"><li>Valuation</li><li>Security Type</li><li>Security Features</li><li>Exchanges</li><li>Exchange Country</li><li>Indices</li><li>Index Values</li><li>Dividends &amp; Splits</li><li>Currency</li><li>S&amp;P Equity Rankings</li></ul> <b>Corporate Actions</b> <ul style="list-style-type: none"><li>Investment/Transaction History</li><li>Bankruptcies</li><li>Filings</li></ul> <b>Takeover Defenses</b> <ul style="list-style-type: none"><li>Takeover Defenses</li><li>Statistics</li><li>Corporate Governance</li><li>Corporate Governance Statistics</li><li>State Laws</li><li>State Laws Statistics</li><li>State of Incorporation</li></ul> <b>Company Ownership</b>	<b>Biographies</b> <ul style="list-style-type: none"><li>Notes</li><li>Age</li><li>Locations</li><li>Companies Covered</li></ul> <b>Ownership</b> <ul style="list-style-type: none"><li>Compensation</li><li>Options</li><li>Ownership Positions</li></ul> <b>Education</b> <ul style="list-style-type: none"><li>Degrees</li><li>Graduation Year</li><li>Colleges/Universities</li><li>Majors</li></ul> <b>Employment/Board</b> <ul style="list-style-type: none"><li>Professional Job Functions</li><li>Board Job Functions</li><li>Committees</li><li>Professional Types</li><li>Titles</li><li>Specialties</li></ul> <b>Targeting Engine</b>	<b>Dates</b> <ul style="list-style-type: none"><li>Descriptions</li><li>Pre-Deal/Post-Deal Comments</li><li>Types</li><li>Status</li><li>Primary Features</li><li>Valuations</li><li>Advisors and Fees</li><li>Related Transactions</li></ul> <b>M&amp;A Details</b> <ul style="list-style-type: none"><li>Dates</li><li>Valuations</li><li>Features</li><li>Target Security Types</li><li>Target Security Details</li><li>Consideration Offered</li><li>Consideration Details</li><li>Deal Conditions</li><li>Deal Responses</li><li>Deal Attitude</li><li>Deal Approach</li></ul> <b>Buyback Details</b> <ul style="list-style-type: none"><li>Dates</li><li>Valuations</li><li>Features</li></ul>

The results of the screening process are displayed and updated as each new criterion is added. The list of companies on the right side of the screen is also updated.

The screenshot shows a financial screening tool interface. A yellow circle highlights the 'Criteria' section on the left and the 'Results Preview' section on the right. The 'Criteria' section includes a list of criteria: 1. Geographic Locations: Canada (Primary) (109636 results), 2. Industry Classifications: Oil and Gas Exploration and Production (Primary) (3278 results), and 3. Company Type: Public Company (712 results). Below the criteria list is a search bar and a 'View Results' button. The 'Results Preview' section on the right shows a list of companies, including Cavell Energy Corp., Magellan Energy, Ltd., Iteration Energy Ltd., Pelorus Energy Corp., TriOil Resources Ltd., Nexen Inc., TransGlobe Energy Corp., and Falcon Oil & Gas Ltd.

**Criteria** Expand All / Collapse All

Criteria	Count	Options
1. Geographic Locations: Canada (Primary)	109636	Edit X Options
2. Industry Classifications: Oil and Gas Exploration and Production (Primary)	3278	Edit X Options
3. Company Type: Public Company	712	Edit X Options

Search:  Add to Screen

Sort by: Company Type ASC View: All Results of 712 View Results »

**Criteria**

My Links	Equity Details	Person Details	General Transaction Details
My Links Activist Investor Activity Financial Statements Saved Criteria Saved Formulas Saved Screens Most Used Geographic Locations Industry Classifications Business Descriptions Analyst Coverage Professional Job Functions Socials	Dates Valuation Security Type Security Features Exchanges Exchange Country Indices Index Values Dividends & Splits Currency S&P Equity Rankings Corporate Actions	Biographies Notes Age Locations Companies Covered Ownership Compensation Options Ownership Positions Education	Dates Descriptions Pre-Deal/Post-Deal Comments Types Status Primary Features Valuations Advisors and Fees Related Transactions M&A Details Dates

**>> Results Preview** Summary

Sort by: Company Type ASC

Search Results for Company  Go

Where is my Company?

View 1-50 | > >>

Company Type
Cavell Energy Corp. (OTCPK:MGLG) Public Company
Magellan Energy, Ltd. (OTCPK:MGLG) Public Company
Iteration Energy Ltd. Public Company
Pelorus Energy Corp. Public Company
TriOil Resources Ltd. (TSX:TOL) Public Company
Nexen Inc. (TSX:NXY) Public Company
TransGlobe Energy Corp. (NasdaqGS:TGA) Public Company
Falcon Oil & Gas Ltd., Prior to reverse merger with Mako Energy

Which method  
do you want to  
apply?

- At this point in the screening process you may choose to identify companies who report assets from different countries or regions.

OR

- Identify companies that have mentioned country or region names in the business description.



# Option 1

Assets from geographic segments

To identify which companies have operations in the countries you are interested in (Brazil, Colombia, Venezuela and Argentina) click on “Geographic Segments”.

Transaction Descriptions Geographies of Interest Biographies Equity Dates Operating Metrics & Ratios	S&P equity rankings	Ownership Positions
<b>Company Details</b>	<b>Corporate Actions</b>	<b>Education</b>
Industry Classifications Geographic Locations Business Descriptions Products Company/Strategy Notes Status Ownership Status Company Type Company Statistics Business Relationships Most Recent Auditor No. of Analysts Analyst Coverage	Investment/Transaction History Bankruptcies Filings	Degrees Graduation Year Colleges/Universities Majors
<b>Financial Information</b>	<b>Takeover Defenses</b>	<b>Employment/Board</b>
Financial Statements Industry Specific Financials Stock Performance/Volume Data Explorers Valuation Multiples Operating Metrics & Ratios Estimates Business Segments <b>Geographic Segments</b> + Inter-Company Ranking	Takeover Defenses Statistics Corporate Governance Corporate Governance Statistics State Laws State Laws Statistics State of Incorporation	Professional Job Functions Board Job Functions Committees Professional Types Titles Specialties
<b>Formula Builder</b>	<b>Company Ownership</b>	<b>Targeting Engine</b>
Create Custom Formula Saved Formulas Capital IQ Defined Formulas	Company Ownership Insider Ownership Public Holders	Find Buyers or Investors Find Limited Partners
	<b>Investor Activism</b>	<b>Investment Criteria / PE Funds</b>
	Campaign Dates Campaign Objectives Campaign Tactics Activist Investor Activity Activist Investor Ownership	Industries of Interest Geographies of Interest Bite Sizes Company Stages Transaction Types Private Equity Funds
	<b>Investment/Advisory Firms</b>	
	Investment Firm Type Advisory Firm Type Primary Fund Types Managed Vehicle Type Managed Investment Style Managed Fund Investment Method Managed	
	<b>Holdings/Investments</b>	

Use the “Geography Tree” to select the countries you are interested in. Select “Assets” from the “Segment Financials” menu. Enter “Greater than 0” in both “Value” boxed. Select “Latest Quarter” as the time frame. Click “Add Criteria”.

The screenshot shows a software interface for adding geography and segment financial criteria. The interface is divided into several sections:

- Geography Tree:** A tree view on the right side showing a hierarchy of regions and countries. The 'Latin America and Caribbean' region is expanded, showing sub-regions like 'Caribbean', 'Central America & Mexico', and 'South America'. Under 'South America', several countries are listed, including Argentina, Bolivia, Brazil, Chile, Colombia, Ecuador, Falkland Islands, French Guiana, Guyana, Paraguay, and Peru. The 'Go' button is circled in yellow.
- Segment Financials:** A list of financial items on the left side. The 'Assets' item is highlighted in blue. The 'Value (\$mm)' field is set to 'Greater Than 0'.
- Criteria:** A section at the bottom where criteria are defined. The 'Time' dropdown is set to 'Latest Quarter'. The 'Add Criteria' button is circled in yellow.

A large yellow arrow points down towards the 'Add Criteria' button.

Results of the screen are displayed. 22 companies have been identified as Canadian public companies in the oil and gas exploration industry with business segments in Brazil, Venezuela, Argentina or Colombia. Click on "View Results".

The screenshot shows a financial screening tool interface. A yellow circle highlights the 'Criteria' section, which includes the following criteria:

- 1. Geographic Locations: Canada (Primary) (109636 results)
- 2. Industry Classifications: Oil and Gas Exploration and Production (Primary) (3278 results)
- 3. Company Type: Public Company (712 results)
- 4. Geographic Segments - Argentina OR Brazil OR Colombia OR Venezuela - Assets (CADmm, Historical rate) [Latest Quarter] : is greater than 0 (22 results)

Below the criteria, there is a search bar and a 'Sort by' dropdown set to 'Geographic Segments (Screen by Sum): All'. A yellow arrow points to the 'View Results' button at the bottom right of the criteria section.

The bottom of the screen shows a navigation menu with the following sections:

- My Links**: Saved Criteria, Saved Formulas, Saved Screens, Most Used, Industry Classifications, Business Descriptions, Geographic Locations, Geographic Segments, Company Statistics, Company Type, Geographic Segments (Screen by Sum)
- Equity Details**: Dates, Valuation, Security Type, Security Features, Exchanges, Exchange Country, Indices, Index Values, Dividends & Splits, Currency, S&P Equity Rankings
- Person Details**: Biographies, Notes, Age, Locations, Companies Covered
- Compensation**: Compensation, Options, Ownership Positions
- General Transaction Details**: Dates, Descriptions, Pre-Deal/Post-Deal Comments, Types, Status, Primary Features, Valuations, Advisors and Fees, Related Transactions
- M&A Details**

Results are displayed with default data columns – these columns are related to geographic segment information.

New Criteria											
Customize Display Columns											
Filter Criteria											
Return to Screen Builder											
Search:											
Add to Screen											
Filtering Results - Currency: Original Settings											
Change											
Filter: All Companies											
Templates:											
Go											
Keep Current Columns											
Add/Edit Display Columns											
Go to List											
Group Results											
Functions: Sum/Weight Columns   Aggregates											
Launch Visualization...											
Go											
Search Results...											
Clear											
Where is my Company?											
Go											
Page 1-22 of 22											
Number of Geographic Segments: Argentina OR Brazil OR Colombia OR Venezuela - Assets (CADmm, Historical rate) [Latest Quarter]											
Geographic Segments: Argentina - Assets (CADmm, Historical rate) [Latest Quarter]											
Geographic Segments: Brazil - Assets (CADmm, Historical rate) [Latest Quarter]											
Geographic Segments: Colombia - Assets (CADmm, Historical rate) [Latest Quarter]											
Geographic Segments: Venezuela - Assets (CADmm, Historical rate) [Latest Quarter]											
Geographic Segments (Screen by Sum): Argentina OR Brazil OR Colombia OR Venezuela - Assets (CADmm, Historical rate) [Latest Quarter]											
Geographic Segments (Details): Argentina OR Brazil OR Colombia OR Venezuela - Assets (CADmm, Historical rate) [Latest Quarter]											
Company Name											
Geographic Locations											
Industry Classifications											
Company Type											
1	Pacific Rubiales Energy Corp. (TSX:PRE)	Canada	Oil and Gas Exploration and Production	Public Company	1	-	-	5,386.4	-	5,386.4	Colombia: 5,386.4 (95.0%)
1	Talisman Energy Inc. (TSX:TLM)	Canada	Oil and Gas Exploration and Production	Public Company	1	-	-	2,256.7	-	2,256.7	Other: 2,256.7 (9.5%)
1	Gran Tierra Energy, Inc. (AMEX:GTE)	Canada	Oil and Gas Exploration and Production	Public Company	4	182.0	192.1	1,111.9	-	1,486.0	Argentina: 182.0 (11.6%); Colombia: 1,111.9 (71.0%); ALL Other: 96.9 (6.2%); Brazil: 95.1 (6.1%)
1	Parex Resources Inc. (TSX:PXT)	Canada	Oil and Gas Exploration and Production	Public Company	1	-	-	666.7	-	666.7	Colombia: 666.7 (85.0%)
1	C&C Energy Ltd. (TSX:CZE)	Canada	Oil and Gas Exploration and Production	Public Company	1	-	-	573.6	-	573.6	Colombia: 573.6 (100.0%)
1	Canacol Energy Ltd (TSX:ONE)	Canada	Oil and Gas Exploration and Production	Public Company	2	-	31.1	320.7	-	351.8	Colombia: 320.7 (77.3%); Other: 31.1 (7.5%)
1	Americas Petrogas, Inc. (TSXV:BOE)	Canada	Oil and Gas Exploration and Production	Public Company	1	96.8	-	-	-	96.8	Argentina: 96.8 (88.8%)
1	Petroamerica Oil Corp. (TSXV:PTA)	Canada	Oil and Gas Exploration and Production	Public Company	1	-	-	84.9	-	84.9	Colombia: 84.9 (67.9%)
1	Crown Point Energy Inc. (TSXV:CPV)	Canada	Oil and Gas Exploration and Production	Public Company	1	74.9	-	-	-	74.9	Argentina: 74.9 (77.9%)
1	Petrodrado Energy Ltd. (TSXV:PDQ)	Canada	Oil and Gas Exploration and Production	Public Company	1	-	-	66.8	-	66.8	Colombia: 66.8 (56.4%)
1	Madalena Ventures Inc. (TSXV:MVN)	Canada	Oil and Gas Exploration and Production	Public Company	1	41.3	-	-	-	41.3	Argentina: 41.3 (39.3%)
1	Santa Maria Petroleum Inc. (TSXV:SMQ)	Canada	Oil and Gas Exploration and Production	Public Company	1	-	-	39.1	-	39.1	Colombia: 39.1 (84.1%)
1	ArPetrol Ltd. (TSXV:RPT)	Canada	Oil and Gas Exploration and Production	Public Company	1	38.3	-	-	-	38.3	Argentina: 38.3 (61.1%)
1	Azabache Energy Inc. (TSXV:AZA)	Canada	Oil and Gas Exploration and Production	Public Company	2	11.8	-	7.84	-	19.7	Argentina: 11.8 (41.7%); Colombia: 7.84 (27.7%)





# Option 2

Company Descriptions

To identify which companies have operations in the countries you are interested in (Brazil, Columbia, Venezuela and Argentina) click on “Business Descriptions”.

My Links	Equity Details	Person Details	General Transaction Details
<b>My Links</b> Activist Investor Activity Financial Statements Saved Criteria Saved Formulas Saved Screens <b>Most Used</b> Geographic Locations Industry Classifications Business Descriptions Company Type Analyst Coverage S&P Equity Rankings Ownership Status Company Status Geographic Segments Business Relationships	Dates Valuation Security Type Security Features Exchanges Exchange Country Indices Index Values Dividends & Splits Currency S&P Equity Rankings	Biographies Notes Age Locations Companies Covered <b>Compensation/Ownership</b> Compensation Options Ownership Positions	Dates Descriptions Pre-Deal/Post-Deal Comments Types Status Primary Features Valuations Advisors and Fees Related Transactions
Company Details	Corporate Actions	Education	M&A Details
Industry Classifications Geographic Locations <b>Business Descriptions</b> + Products Company/Strategy Notes Status Ownership Status Company Type Company Statistics Business Relationships	Investment/Transaction History Bankruptcies Filings	Degrees Graduation Year Colleges/Universities Majors	Dates Valuations Features Target Security Types Target Security Details Consideration Offered Consideration Details Deal Conditions Deal Responses Deal Attitude Deal Approach
	Takeover Defenses	Employment/Board	Buyback Details
	Takeover Defenses Statistics Corporate Governance Corporate Governance Statistics State Laws State Laws Statistics State of Incorporation	Professional Job Functions Board Job Functions Committees Professional Types Titles Specialties	Dates Valuations Features
	Company Ownership	Targeting Engine	
		Find Buyers or Investors	

Select both Business Description and Long Business Description and enter the words you would like to find in the description. Use “or” between words to indicate that any of these words are acceptable. Click on “Add Criteria”.

The screenshot shows a financial screening tool interface. At the top, there are three criteria listed: 1. Geographic Locations: Canada (Primary) with 109934 results; 2. Industry Classifications: Oil and Gas Exploration and Production (Primary) with 3290 results; 3. Company Type: Public Company with 712 results. Below these is a search bar and a section titled 'Screening Criteria: Business Description'. This section is highlighted with a yellow circle. It contains a 'Search For:' field with the text 'Brazil or Colombia or Venezuela or Argentina', a 'Search in:' section with checkboxes for 'Business Description' and 'Long Business Description' (both checked), and an 'Exclude results matching the above criteria.' checkbox. Below the search section are 'Order' and 'Type' options. A yellow arrow points to the 'Add Criteria' button. At the bottom, there are four tabs: 'My Links', 'Equity Details', 'Person Details', and 'General Transaction Details', each with a list of sub-links.

1	Geographic Locations: Canada (Primary)	109934	Edit	Options
2	Industry Classifications: Oil and Gas Exploration and Production (Primary)	3290	Edit	Options
3	Company Type: Public Company	712	Edit	Options

Search:  Add to Screen

Sort by: Company Type ASC View: All Results of 712 View Results >>

**Screening Criteria: Business Description**

Search For: Brazil or Colombia or Venezuela or Argentina

Search in: ☒ Business Description ☒ Long Business Description

☐ Exclude results matching the above criteria.

Order: 4 Type: ☒ New ☐ OR ☐ AND ☒ Automatically calculate results Add Criteria

**Criteria** Expand All / Collapse All

My Links	Equity Details	Person Details	General Transaction Details
My Links Activist Investor Activity Financial Statements	Dates Valuation Security Type	Biographies Notes Age	Dates Descriptions Pre-Deal/Post-Deal Comments

Results of the screen are displayed. 36 companies have been identified as Canadian public companies in the oil and gas exploration industry whose business descriptions mention Brazil, Venezuela, Argentina or Colombia. Click on “View Results”.

The screenshot shows a search interface with the following elements:

- View Criteria** tab selected, with other tabs: *Customize Display Columns*, *Quick Screener*, *Saved Screens*, *Idea Generation*.
- Buttons: *Reorder*, *Save as New Screen*.
- Criteria list (highlighted by a yellow oval):
  - 1 **Geographic Locations:** Canada (Primary) 109934 *Edit* *X* *Options*
  - 2 **Industry Classifications:** Oil and Gas Exploration and Production (Primary) 3290 *Edit* *X* *Options*
  - 3 **Company Type:** Public Company 712 *Edit* *X* *Options*
  - 4 **Business Description:** Keyword: Brazil or Colombia or Venezuela or Argentina 36 *Edit* *X* *Options*
  - OR** **Long Business Description:** Keyword: Brazil or Colombia or Venezuela or Argentina *Edit* *X* *Options*
- Search:** [Empty search bar] *Add to Screen*
- Sort by:** Company Type *ASC* **View:** All Results of 36 *View Results >>*
- Criteria** *Expand All / Collapse All*
- My Links**
  - My Links
  - Activist Investor Activity
  - Financial Statements
- Equity Details**
  - Dates
  - Valuation
  - Security Type
- Person Details**
  - Biographies
  - Notes
  - Age
- General Transaction Detail**
  - Dates
  - Descriptions
  - Pre-Deal/Post-Deal Comm

Customize the data displayed by clicking on “Customize Display Columns”.

View Criteria Customize Display Columns

Edit Criteria Return to Screen Builder Save as New Screen

Search: Add to Screen

Screening Results - Currency: Original Settings Change

Export: All Companies Word Excel Go Templates: Go

Keep Current Columns Add/Edit Display Columns

Save to List Group Results Functions: Sum/Weight Columns | Aggregates Launch Visualization... Go

Search Results... Clear Where is my Company?

Viewing 1-22 of 22

	Company Name	Geographic Locations	Industry Classifications	Company Type	Number of Geographic Segments: Argentina OR Brazil OR Colombia OR Venezuela - Assets (CADmm, Historical rate) [Latest Quarter]	Geographic Segments: Argentina - Assets (CADmm, Historical rate) [Latest Quarter]
	Pacific Rubiales Energy Corp. (TSX:PRE)	Canada	Oil and Gas Exploration and Production	Public Company	1	1
	Talisman Energy Inc. (TSX:TLM)	Canada	Oil and Gas Exploration and Production	Public Company	1	1
	Gran Tierra Energy, Inc. (AMEX:GTE)	Canada	Oil and Gas Exploration and Production	Public Company	4	
	Parex Resources Inc. (TSX:PXT)	Canada	Oil and Gas Exploration and Production	Public Company	1	
	C&C Energia Ltd. (TSX:CZE)	Canada	Oil and Gas Exploration and Production	Public Company	1	
	Canacol Energy Ltd (TSX:CNE)	Canada	Oil and Gas Exploration and Production	Public Company	2	
	Americas Petrogas, Inc. (TSXV:BOE)	Canada	Oil and Gas Exploration and Production	Public Company	1	
	Petroamerica Oil Corp. (TSXV:PTA)	Canada	Oil and Gas Exploration and Production	Public Company	1	

To add data columns to the display, search by keyword or click on "Browse All Display Columns" (see next slide for "all display columns")

\* Currently displayed data columns

Company Screening Screening Results

Screening Settings Save as New Screen Create Activity 3 Items

View Criteria Customize Display Columns

Hide Display Columns Browse All Display Columns Save as New Screen

Reorder Save To Template Templates: Go

1	Geographic Locations	X
2	Industry Classifications	X
3	Company Type	X
4	Number of Geographic Segments - Argentina OR Brazil OR Colombia OR Venezuela - Assets (CADmm, Historical rate) [Latest Quarter]	X
5	Geographic Segments - Argentina - Assets (CADmm, Historical rate) [Latest Quarter]	X
6	Geographic Segments - Brazil - Assets (CADmm, Historical rate) [Latest Quarter]	X*
7	Geographic Segments - Colombia - Assets (CADmm, Historical rate) [Latest Quarter]	X
8	Geographic Segments - Venezuela - Assets (CADmm, Historical rate) [Latest Quarter]	X
9	Geographic Segments (Screen by Sum) - Argentina OR Brazil OR Colombia OR Venezuela - Assets (CADmm, Historical rate) [Latest Quarter]	X
10	Geographic Segments (Details) - Argentina OR Brazil OR Colombia OR Venezuela - Assets (CADmm, Historical rate) [Latest Quarter]	X

Search: Add to Screen

Update Results >>

Screening Results - Currency: Original Settings Change

Export: All Companies Templates: Go

Word Excel Go

Keep Current Columns Add/Edit Display Columns

Save to List Group Results Functions: Sum/Weight Columns Aggregates Launch Visualization... Go

Search Results... Clear Where is my Company?

Viewing 1-22 of 22

Click on a topic to display available data fields under that topic.

**Company Screening**

Screening Settings Save as New Screen Add to Binder 3 Items << Go to Old Screen Builder

Screen For: ☒ Companies ☐ Equities ☐ Fixed Income ☐ Key Devs ☐ People ☐ Transactions

View Criteria Customize Display Columns Quick Screener Saved Screens Idea Generation Preview Results <<

Reorder Save To Template Templates: Go Sum/Weight Columns

1	Geographic Locations	X
2	Industry Classifications	X
3	Company Type	X
4	Number of Geographic Segments - Argentina OR Brazil OR Colombia OR Venezuela - Assets (CADmm, Historical rate) [Latest Quarter]	X
5	Geographic Segments - Argentina - Assets (CADmm, Historical rate) [Latest Quarter]	X
6	Geographic Segments - Brazil - Assets (CADmm, Historical rate) [Latest Quarter]	X
7	Geographic Segments - Colombia - Assets (CADmm, Historical rate) [Latest Quarter]	X
8	Geographic Segments - Venezuela - Assets (CADmm, Historical rate) [Latest Quarter]	X
9	Geographic Segments (Screen by Sum) - Argentina OR Brazil OR Colombia OR Venezuela - Assets (CADmm, Historical rate) [Latest Quarter]	X
10	Geographic Segments (Details) - Argentina OR Brazil OR Colombia OR Venezuela - Assets (CADmm, Historical rate) [Latest Quarter]	X

Search: Add to Screen

Update Results >>

Display Columns Expand All / Collapse All

<b>Company Details</b> <ul style="list-style-type: none"><li>General Business Details</li><li>Location Details</li><li>Employee Details</li><li>Company Parents/Investors</li><li>Company Equity Information</li><li>Coverage</li><li>Company Investment Info</li><li>Codes/Identifiers</li></ul>	<b>Financial Information</b> <ul style="list-style-type: none"><li>Financial Statements</li><li>Industry Specific Financials</li><li>Stock Performance/Volume</li><li>Data Explorers</li><li>Valuation</li><li>Multiples</li><li>Operating Metrics and Ratios</li><li>Estimates</li><li>Business Segments</li><li>Geographic Segments</li><li>Capital IQ Defined Data Points</li><li>Intra-Company Ranking</li><li>Inter-Company Ranking</li></ul>	<b>Company Ownership</b> <ul style="list-style-type: none"><li>Company Ownership</li><li>Public Holders</li></ul> <b>Investor Activism</b> <ul style="list-style-type: none"><li>Activist Investor Activity</li></ul> <b>Holdings/Investments</b> <ul style="list-style-type: none"><li>Holdings Characteristics</li><li>Public Holdings</li></ul> <b>Takeover Defenses</b> <ul style="list-style-type: none"><li>Takeover Defenses</li><li>Corporate Governance</li><li>State Laws</li></ul> <b>Other</b>
---	--	--

Expand categories to select the data items you wish to add to your display. You will then have options for data range, etc. Click on "Add Columns".

5 Geographic Segments - Argentina - Assets (CADmm, Historical rate) [Latest Quarter] X

6 Geographic Segments - Brazil - Assets (CADmm, Historical rate) [Latest Quarter] X

7 Geographic Segments - Colombia - Assets (CADmm, Historical rate) [Latest Quarter] X

8 Geographic Segments - Venezuela - Assets (CADmm, Historical rate) [Latest Quarter] X

9 Geographic Segments (Screen by Sum) - Argentina OR Brazil OR Colombia OR Venezuela - Assets (CADmm, Historical rate) [Latest Quarter] X

10 Geographic Segments (Details) - Argentina OR Brazil OR Colombia OR Venezuela - Assets (CADmm, Historical rate) [Latest Quarter] X

Search: Search or add display columns ... Add to Screen

Update Results »

Display Columns: Financial Information

Key Estate Specific

Financial Services

Utilities

Oil & Gas Specific

Acq. Costs, O&G (Proven)

Acq. Costs, O&G (Unproven)

Expl. Costs, O&G

Dev. Costs, O&G

Other Costs, O&G

**Total Costs, O&G**

Acq. Costs, Oil (Proven)

Acq. Costs, Oil (Unproven)

Expl. Costs, Oil

Dev. Costs, Oil

Other Costs, Oil

Total Costs, Oil

Acq. Costs, Gas (Proven)

Display

Rank

Aggregates

As of:

Latest Annual +/- 0

CY 2011

Display Range:

Last 1 Years

FY From: 2008 To: 2012

Each data point will be displayed in a unique column

Definition:

Total Costs, O&G

Set the data point to 0 if it is unreported. The company must have reported financials for the selected period.

Advanced Options

Currency Options

Add Columns



New data fields are added to the display summary. Note that each year of historical data occupies one column. Click on "View Results".

\* Newly added columns

Company Screening Screening Results

Screening Settings Save as New Screen Create Activity Add to Binder 3 Items

View Criteria Customize Display Columns

Hide Display Columns Browse All Display Columns Save as New Screen

Reorder Save To Template Templates: Go

1	Geographic Locations	X
2	Industry Classifications	X
3	Company Type	X
4	Number of Geographic Segments - Argentina OR Brazil OR Colombia OR Venezuela - Assets (CADmm, Historical rate) [Latest Quarter]	X
5	Geographic Segments - Argentina - Assets (CADmm, Historical rate) [Latest Quarter]	X
6	Geographic Segments - Brazil - Assets (CADmm, Historical rate) [Latest Quarter]	X
7	Geographic Segments - Colombia - Assets (CADmm, Historical rate) [Latest Quarter]	X
8	Geographic Segments - Venezuela - Assets (CADmm, Historical rate) [Latest Quarter]	X
9	Geographic Segments (Screen by Sum) - Argentina OR Brazil OR Colombia OR Venezuela - Assets (CADmm, Historical rate) [Latest Quarter]	X
10	Geographic Segments (Details) - Argentina OR Brazil OR Colombia OR Venezuela - Assets (CADmm, Historical rate) [Latest Quarter]	X
11	Total Costs, O&G [FY 2008] (CADmm, Historical rate)	X
12	Total Costs, O&G [FY 2009] (CADmm, Historical rate)	X
13	Total Costs, O&G [FY 2010] (CADmm, Historical rate)	X
14	Total Costs, O&G [FY 2011] (CADmm, Historical rate)	X
15	Total Costs, O&G [FY 2012] (CADmm, Historical rate)	X

Search: Search or add display columns ... Add to Screen

Sort by: Geographic Segments (Screen by Sum): ASC DESC View: All Results of 22 Update Results »

Updated results will be displayed with the new columns added. Results may be downloaded to Word or Excel.

Company Screening Screening Results

Screening Settings Save as New Screen Create Activity Add to Binder 3 Items

View Criteria Customize Display Columns

Edit Criteria Return to Screen Builder Save as New Screen

Search: Add to Screen

Screening Results - Currency: Original Settings Change

Export: All Companies Word Excel Go Templates: Keep Current Columns Add/Edit Display Columns

Save to List Group Results Functions: Sum/Weight Columns Aggregates Launch Visualization... Go

Search Results... Clear Where is my Company?

Viewing 1-22 of 22

	Company Name	Geographic Locations	Industry Classifications	Company Type	Number of Geographic Segments: Argentina OR Brazil OR Colombia OR Venezuela - Assets (CADmm, Historical rate) [Latest Quarter]	Geographic Segments: Argentina - Assets (CADmm, Historical rate) [Latest Quarter]	Geogr (CA rate)
	Pacific Rubiales Energy Corp. (TSX:PRE)	Canada	Oil and Gas Exploration and Production	Public Company	1	-	
	Talisman Energy Inc. (TSX:TLM)	Canada	Oil and Gas Exploration and Production	Public Company	1	-	
	Gran Tierra Energy, Inc. (AMEX:GTE)	Canada	Oil and Gas Exploration and Production	Public Company	4	182.0	
	Parex Resources Inc. (TSX:PXT)	Canada	Oil and Gas Exploration and Production	Public Company	1	-	
	C&C Energia Ltd. (TSX:CZE)	Canada	Oil and Gas Exploration and Production	Public Company	1	-	